



Orienteering USA Board of Directors Meeting
August 8, 2014, 4:00 PM
Pre-AGM Meeting
Olympic Training Center, Colorado Springs, CO

Board Members

Maiya Anderson	Present
Charlie Bleau	Present
Pete Dady	Present
Jennifer Flagel	Present
Donna Fluegel	Present
Bob Forgrave	Present
Peter Goodwin	Present
Frank Kuhn	Present
Greg Lennon	Present
Pat Meehan	Not Present
Lou Pataki	Present
Amy Williams	Not Present

Staff

Glen Schorr	Present
Erin Schirm	Present

Guests

Lee Todd
Diana Todd
Clare Durand
Jason G. – reporter from Sports Travel Magazine

--Approved April 5, 2014, meeting minutes

--Financial Report (*see attached financial report*)

The audit of our Financial Statements for 2013 by the CPA firm of Fulton & Kozak resulted in a clean opinion. The full opinion and the Financial Statements to which they refer are available on the OUSA website under "Documents > Administration." As stated at earlier meetings, our results for 2013 showed a deficit of about \$34,000 compared to a budgeted deficit of \$50,000. We are moving in the right direction. Our next full audit will be of the 2016 financial statements. We will have independent examinations of our financials, not rising to the status of a full audit, for 2014 and 2015. Our July 2014 financials are consistent with my report for this meeting which was based on June data.

--Approved the Credentials Committee for AGM (Chuck and Linda Ferguson)

--Approved Get Lost!! to hold US Rogaine Championship event on Sept. 6-7, 2014

--Approved US Interscholastics on April 11-12, 2015 at DVOA, but not March 21-22.

--NAOC 2016 Update

The only group that has shown interest in holding it is OCIN. The timing would be mid Oct. to early Nov. The Convention and Visitor's Bureau has expressed interest in having us back. We are still open to other clubs showing interest. Contact Peter Goodwin. At the Rochester board meeting, we will give final approval and it will be announced at the Canadian NAOC the following week.

--Discussion of Awards for Volunteers

Golden Troll Award was discussed on Clubnet and some were unhappy with the name because trolls are often negative, so we will change the name.

Action item: Clare Durand will work with the volunteer recognitions committee to develop a new name to be approved by the board.

--Approved use of eBay Giving Works for Teams fundraising. Each team will set up their own program. OUSA will not set this up.

--PayPal for club dues, event reg., event fees.

In 2013, OUSA paid the PayPal and Stripe fees for EventReg (approx. \$400). Fees are 3.5%. Who should pay these fees in the future? One suggestion is for clubs and organizations to pay the fees, but not individual members.

Action item: Lou Pataki will do an informal survey of club and membership views on the suggestion above.

--Hotel Partnership

At the end of 2012, we changed from Motel 6 to Choice Properties. Glen asked input from the Board on whether he should seek other hotel chains as our sponsors. General consensus was to have discussions with other chains to test the market, find a good fit, and report back.

--Strategic Plan Discussion

Peter led a Convention session this morning on the Strategic Plan and received a number of comments. These comments, plus those made at the Board meeting, will go to the committee and the Plan will be revised based on those comments. The committee will present an updated Plan for the Board to vote on by September 1 so we can form the budget based on the Plan.

--Adjourn 5:50.

5:51 Executive Session to discuss Team safety.

Next board meetings are August 9 in Lake George, Colorado

Report to the Membership of the Vice-President, Finance, on 2013 Financial Results.

In 2013 Orienteering USA had a loss in Net Ordinary Income of \$34,390. This should be compared to a budgeted loss of \$49,850. A net positive income in 2012 of \$9,000 is not comparable as it included a major restricted gift booked as income in that year without offsetting expense.

In 2013 income was up in Restricted Contributions, Major Gifts, Program Income, Sponsorships, and Endowment proceeds. Unrestricted contributions were down. We are, generally, moving in the right direction.

Our 2013 accounts were given a full audit by the Morrow, Georgia firm of Fulton & Kozak and we received a clean opinion that our financial statements, "present fairly, in all material aspects, the financial position of [the Federation] ... " **The full opinion and the financial statements to which they refer may be found on the Orienteering USA website under "Administration."**

Our next full audit will be of the 2016 Financial Statements. In accordance with the sequence set by our Board of Directors, we will have independent examinations by a Certified Public Accounting firm of our Financial Statements in 2014 and 2015 that do not constitute full audits but which meet the requirements of the State of Maryland, our state of incorporation.

Louis Pataki
Vice-President, Finance
Orienteering USA