

	Restricted	Unrestricted	
INCOME			
Contributions, unrestricted		\$ 20,000.00	
Sanctioning fees		\$ 23,000.00	
Membership dues		\$ 30,000.00	
Club dues		\$ 89,000.00	
Epunch income		\$ 300.00	
EventReg income		\$ 1,200.00	
Interest Income		\$ -	
Endowment proceeds		\$ 11,705.00	
Royalties		\$ 450.00	
Books redistribution		\$ 600.00	
Athlete of Year Award donations	\$ 1,500.00		Donation received
Junior Coaching Donations	\$ 40,000.00		Donation anticipated
Total Discretionary income		\$ 176,255.00	
EXPENSES			
Business overhead			
Accounting fees		\$ 16,230.00	
Office expenses		\$ 500.00	
Banking fees		\$ 1,500.00	
Credit Card, PayPal, & processing fees		\$ 850.00	
State filings		\$ 300.00	
Dues, Fees - IOF, USOC etc.		\$ 3,500.00	
Insurance premiums		\$ 25,380.00	
ONA magazine		\$ 19,000.00	
Website Maintenance & Fees		\$ 200.00	
Annual Fund Drive Expenses		\$ 1,500.00	
Neon monthly subscription		\$ 3,500.00	
Website expenses		\$ 2,000.00	
Event Reg maintenance contract		\$ 2,000.00	
Epunch Rental Maintenance		\$ 300.00	
Board Discretionary Spending			
BOD Meetings & Expenses		\$ 1,500.00	
BOD Designated Contingencies		\$ 5,000.00	
Presidential Fund		\$ 3,000.00	
2018 Convention venue		\$ 500.00	
Award Medals		\$ 2,180.00	
2019 Projects Spending			
Youth Initiatives		\$ 8,500.00	
EventReg overhaul		\$ 25,000.00	
Book Printing		\$ 1,000.00	
Website redesign		\$ 10,000.00	
Championship Branding		\$ 200.00	
MTB-O development		\$ 3,000.00	
Restricted and Board Designated Funds			
Team Funding			
Senior Team	\$ <i>10,000.00</i>	\$ 6,000.00	Numbers in Italics represent current team fund balances.
Junior Team	\$ <i>12,000.00</i>	\$ 8,500.00	
MTB Team	\$ <i>8,600.00</i>	\$ 3,000.00	
Ski-O Team	\$ <i>31,000.00</i>	\$ -	
Trail-O Team	\$ <i>(500.00)</i>	\$ 1,500.00	
WUOC Team	\$ <i>(2,200.00)</i>	\$ 1,500.00	
Deaf Team	\$ <i>758.84</i>		
Athlete of Year Awards	\$ 1,500.00		
50th Anniversary Fund			
Mapping	\$ 6,012.00		
Marketing	\$ 6,258.00		
Club Websites	\$ 1,000.00		
Uncommitted	\$ 7,389.00		
Junior Coaching Funds			
Coaching Contracts	\$ 40,000.00	\$ 10,000.00	
Coaching Expenses		\$ 9,000.00	
Regional Junior Coaches Expense reimbursement			
TOTAL Discretionary Spending		\$ 176,140.00	
2019 Projected Surplus/Deficit		\$ 115.00	