

2014 Orienteering USA Budget -**As Approved****Section 1 Budget Income****2014 Budget****Local Programs**

A meet Sanctioning Fee	\$27,600
Mapping/Pictometry on Line Fees	\$600
E punch Rental Fees	\$1,700
Event Reg Income	\$1,200

National Programs

No Income Planned	\$0
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Membership Programs

Membership Dues	\$27,500
Club Dues	\$72,830

Team USA Support/Development**SENIOR TEAM**

Contributions and Fundraising	\$10,000
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JUNIOR TEAM

Contributions	\$6,000.00
Fundraising	\$6,000

WUOC TEAM

Contributions and Fundraising	\$2,000
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SKI O TEAM

Contributions and Fundraising	\$4,000
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TRAIL O TEAM

Contributions and Fundraising	\$2,000
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MTB O TEAM

Contributions and Fundraising	\$9,000
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Administrative and Governance

Third Party Grants and Sponsorships	\$22,000
Major Gifts	\$10,000
Annual Fund	\$18,000
General Contributions	\$16,000
Income from Endowment Fund	\$5,900
Wearables Redistribution	\$0
Books Redistribution	\$3,000
Interest Income	\$20
Contributions to Endowment Fund	\$0
Life member Dues Received	\$0
Iain Wilson Award	\$6,000

Major Gift/ Jr. Team Coaches Contract	\$40,000
Orienteer of the Year Awards	\$1,500

TOTAL INCOME	\$292,850
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Expenses

Local Programs

Mapping/Pictometry on Line	\$600
E punch Maintenance	\$300
NOD Promotions	\$1,000
New Club Development	\$2,000

National Programs

Education/Display Fees	\$200
Education Ebsco Insert	\$120
Education College Development	\$0
Little Troll Program Development	\$0
Competitive Awards/Medals	\$1,000
Marketing Conference Fees/Memberships	\$1,300
Website General	\$5,350
Website Meet Registration	\$2,000
Marketing/Branding/Photography	\$1,000
Marketing Publications/Printing	\$1,950
Mktg Publications/Redesign	\$0
Online Advertising	\$0

Membership Programs

Insurance Premiums	\$25,500
ONA Magazine	\$21,500
Paypal and Credit Card Fees	\$1,800

Team USA Support/Development

SENIOR TEAM	
WRE Expenses	\$15,000
WOC Fees Accommodations	
Athlete travel Support	
Team Sponsored training Camps	
Uniforms	\$3,500

Junior Team

JWOC Expenses	\$14,000
Athlete travel Support	\$3,000
Team Sponsored training Camps	\$0
Uniforms	\$400
Coach's travel and expenses	\$0

WUOC TEAM

WUOC Expenses	\$4,000
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SKI O TEAM	
WSkiOC Expenses	\$4,000
JWSkiOC Expenses	
Athlete travel Support	
Athlete Development	
Uniforms and Equipment	

TRAIL O TEAM	
WTOC Expenses	\$2,500

MTB O TEAM	
Expenses	\$14,000

Administrative and Governance

B&C/ Board Meeting & Committee Expenses	\$300
B&C/President's Fund	\$500
ED/ Salary and Benefits	\$76,800
ED/travel & Office Expenses	\$15,800
ED/Payroll Ins, Service & Taxes	\$4,700
M&A/Office Support	\$18,000
M&A/Office Expenses	\$3,500
Dues, Fees, Corporate charter	\$4,000
WRE Fees	\$800
Fundraising Expenses	\$2,000
Background Checks	\$300
Financial Audit	\$5,000
Sponsorship Grants to Clubs	\$11,000
Junior Team Coach/ Contract+Travel	\$40,000
World Games	\$0
Iain Wilson Award	\$2,000
Orienteer of the Year Awards	\$1,500
Contributions to Endowment Fund	\$0
Life member Dues Received	\$0

TOTAL EXPENSES	\$312,220
NET INCOME	(\$19,370)

**Note: Supplemental Team Accounts
will be Approved at the January 2014
Board Meeting to take account of the
2013 carryovers**